# THE HAT SHOP ON THE CORNER

MARITA CONLON-MCKENNA

TRANSWORLD BOOKS

### About the Book

Hats! Hats! Upbrims, sidesweeps, silks, ribbons and trims all become part of Ellie's life when she inherits the little hat shop on Dublin's South Anne Street. But the city is changing and Ellie must decide if she wants to follow the hat-making tradition of her mother or accept a generous offer to sell the shop.

Encouraged by her friends, Ellie takes on the hat shop and her quirky designs and tempting millinery confections soon attract a rich assortment of customers all in search of the perfect hat.

Creating hats for weddings, shows, fashion and fun, and falling for the charms of Rory Doyle along the way, Ellie is happier than she has ever been before. But as her fingers work their magic she discovers a lot can happen in the heart of a city like Dublin . . .

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About the Author

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MARITA CONLON-McKENNA

In memory of a wonderful aunt, Eleanor Murphy, and her little shop on South Anne Street.

## Acknowledgements

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## Chapter One

Ellie Matthews's heart was heavy as she joined the rush of early morning workers making their way across St Stephen's Green. She ignored the clouds racing above in the blue sky and the rows of bright red and yellow tulips that lined a pathway through Dublin's city-centre park, and she barely glanced at Jimmy Byrne, the park keeper, already busy with shovel and hoe planting out wallflowers. Crossing the old stone bridge, she paid no heed to the ducks dabbling on the lake below as she approached the main gate.

Crowds of commuters stepped off the Luas city tram line and, joining them, she headed down Dawson Street. Cars hooted and the traffic roared as Ellie turned into South Anne Street – the street she had known all her life. She stopped and, rummaging in her handbag, pulled out the key of the shop, turned it firmly and slipped inside the door of number 61. Her heart was racing and she leaned against the wood to steady herself.

It was almost six weeks since she had last crossed the threshold of the small milliner's shop her mother owned, and in those six weeks her world had utterly changed. She tried to compose herself as she touched the counter, the display shelves and the hatstands.

Forty days ago, Madeleine, her mother, had finally given in and agreed to be admitted to hospital. Once there, she had slipped away from the pain and fear of her terminal illness in a cloud of morphine and gentle acceptance that Ellie still struggled to understand.

'I am not afraid,' she had insisted, 'so you must not be either.'

The days had run together far too quickly as she watched her beautiful mother pass away to that other world she believed in so strongly.

Her aunts, Yvette and Monique, and Monique's husband, Uncle Jean-Luc, and her cousins had come over from France. They had gathered together, along with close friends and colleagues, for a funeral mass in Clarendon Street Church, her mother's favourite city-centre place of prayer. Afterwards, with the simple grace and style she had exuded throughout her life, Madeleine Matthews had been laid to rest in a pretty plot in a graveyard in Wicklow. Ellie sighed, assaulted still by the pain of it.

Two of them! There had always been the two of them against the world, mother and daughter, best friends, companions, much more than that. She had never imagined a life without her mother – and now, for the first time, she was alone. There had been no brothers and sisters, no huge extended family to call on, for Madeleine Matthews had raised her child on her own. Ellie knew her mother would have loved to have more children, a family of dark-haired, wide-eyed boys and girls, but it was not meant to be: a little less than three years after her whirlwind wedding to Philip Matthews, he had walked out of the tempestuous marriage and left her with a small daughter to raise.

Ellie glanced round the shop, which was dusty and in need of a good hoover. The doorway was filthy, the windows needed a wash, and the back of the shop was filled with hatboxes and bags of sinamay, felt, satin and gauze. Unfinished pieces of work cluttered the surfaces, along with offcuts of petersham ribbon. She studied her mother's huge cork noticeboard arrayed with photos, coloured drawings, samples of fabric and unusual patterns and designs, and wondered where to begin.

The shop was shut but no matter, it should still be neat and clean, the way her mother liked it. Ellie slipped off her red beret and black coat and, with a piece of ribbon from the counter, she briskly tied back her shoulder-length black hair. It was high time she began to tidy up. Wrinkling her nose in disgust at the sour-smelling contents of the halfopen milk carton on the shelf and a stale packet of biscuits, she began to bag some rubbish. Next she got the brush and mop and bucket and washed out the tiled front entrance to the shop, keeping her head down and ignoring passers-by. A small black cat appeared and tiptoed across the wet tiles, trying to slip between her legs and into the shop.

'No, little cat!'

Ellie shooed it away with her brush, before going back inside and turning her attention to the hoover. She had just started it when she heard a knocking on the shop door. Surely they could read the 'Closed' sign?

There was a man standing at the door. Switching off the noisy hoover and smoothing her hair, she ran to see what he wanted.

'I'm sorry to disturb you,' he began.

'We're shut,' said Ellie firmly. 'I'm only here to clean the place.'

'Oh, then forgive me. I was looking for Madeleine.'

'Madeleine's not here,' she explained slowly, trying to compose herself. 'She passed away a few weeks ago.'

'Oh . . . I'm very sorry. My condolences on her death,' he apologized. 'I knew she was ill but I didn't realize the seriousness of it. I've been trying to get in touch with her.'

Ellie could feel pinpricks of tears behind her eyes as this tall man in his expensive suit stared at her.

'Madeleine was your . . .?'

'My mother.'

'There is a resemblance,' he said gently. 'And of course Madeleine told me about you. We've been in discussions regarding the sale contract for these premises. You probably know about it.'

Ellie shook her head. Her mother had barely discussed the business over the past few months. She had been too ill, too weak to waste her energy on such material things.

'Please, come inside. I'll just put the catch on the door,' Ellie said.

'I should have introduced myself properly,' he offered, his eyes serious. 'My name is Neil Harrington – from Harrington Smith, the law firm.'

'And I'm Ellie,' she replied firmly, wondering if he knew that the business was now hers.

'We represent Casey Coleman Holdings. They are one of Ireland's largest property companies and have invested heavily in property on this street, which they intend redeveloping to provide shops and offices and accommodation. I had drafted a contract of sale on their behalf with your mother with regard to number 61.'

'My mother was going to sell the shop!' She couldn't disguise her surprise. Ellie would never have imagined her mother willingly agreeing to the sale of the business she loved so much and had worked so hard to build up.

'Yes, we had discussed the sale. She felt circumstances were changing. The street – well, it will be radically altered with this new plan, as I said, and I had already drawn up the contracts.'

Contracts. Ellie couldn't believe it. Why had her mother made no mention of any dealings with the serious darkhaired lawyer? Her mother had bought the shop thirty-one years ago and had worked here almost every day since. It had been far more than a business to Madeleine Matthews: it had been her life! She would never have considered selling it if she hadn't fallen ill. But perhaps the man standing in front of her was right? Perhaps her mother had been more of a realist than she had imagined, planning for the future. A wave of emotion almost overwhelmed Ellie. She was adrift, like a cork bobbing on the ocean, not knowing where she was going to end up.

'Miss Matthews?'

'I'm sorry, Mr Harrington. I knew there were plans for the redevelopment of the street, but I wasn't aware that my mother had already considered selling the business.'

'I suppose, under the circumstances,' he said, looking at her with what appeared genuine concern, 'she wanted to do what was best.'

'The best!'

Ellie swallowed hard. She felt hurt, threatened. Who could say what was best when her mother was dead and buried and she was the only beneficiary of her will? A simple document, the will included the shop, their secondfloor apartment in a Georgian building in Hatch Street, and a small savings account that had already been depleted by the costs of the funeral.

'I have no wish to intrude at a time of grief but I will leave you a copy of the contract to read.' He withdrew a large brown envelope from the leather briefcase he had opened on the wooden counter. 'If you want to discuss it with me or my partners over the next few days or weeks, whenever, we are at your disposal.'

Ellie tried to control the tears welling in her eyes. 'I'm sorry,' she said.

'Bound to be an awful time,' he murmured. 'I should go. Here's my card if you need me and once again my sympathy on your mother's passing. She was a lovely woman.'

Despite his stern expression he seemed kind. Glancing at his card, she could see he was a senior partner in the law firm. He was young – thirty-five or thirty-six – for such a position. She wondered if her mother had liked him, trusted him.

Ellie walked him to the door, saying polite goodbyes, before watching his tall figure in the dark grey suit turn back up towards Dawson Street. She fingered the envelope. No, she'd read it later when she went home. For now she'd concentrate on getting the shop spick and span, even if it included tackling the massive spider web up in the corner near the top shelf. She'd better get used to doing such things, for now there was no one else.

Hot and tired, she had an immense feeling of satisfaction after a few hours' cleaning and tidying and washing down dusty paintwork. For once she had not dissolved with grief and she had actually lost track of time. Except for a break at lunch when she had slipped across the road to buy a sandwich and some milk, she had been permanently ensconced in the shop.

Suddenly she realized that someone was knocking loudly on the shop door. Was it that Neil Harrington again? Perhaps he had forgotten something. She tried to tidy herself, then stepped forward and opened the door. It was a customer.

'I'm sorry,' she apologized, 'but we're closed.'

The determined middle-aged woman on the doorstep paid absolutely no heed and brushed past her to stand inside the shop.

'Where's Madeleine?' she demanded. 'I have been trying to contact her for the past three weeks. Twice I've been to Dublin but the shutters were down. I tried phoning, I—'

'I'm very sorry,' explained Ellie. 'My mother passed away two weeks ago. She had been sick for a while.'

The woman looked pale and for a second seemed to reel with the news.

'Oh my God! I can't believe it, poor Madeleine!' she gushed, fiddling with her handbag. 'I just can't believe it. I was here with Madeleine only a couple of months ago ordering a hat.'

'A hat?'

'Yes, it's for my daughter's wedding.'

'When is the wedding?' asked Ellie.

'It's on Saturday,' wailed the woman. 'That's why I came in today to collect it.'

Ellie felt an instant of panic. She hadn't noticed any completed hat ready for collection either in the shop or in the small workroom out the back.

'Sorry, I only came in today to sort a few things out and tidy up. Perhaps you could give me some details of the hat you ordered?'

'It's a sort of dusky pink, with one of those big wide brims with a slight upturn. Your mother had found some fabric in just the right colour to go with my outfit and she was trimming it with silk flowers and a swirl of ribbon.'

Uneasy, Ellie was almost certain there wasn't a hat of that description anywhere in the small shop. She'd check every box and bag to be sure.

'Listen, Mrs . . .?'

'The name is Maureen Cassidy.'

'Well, Mrs Cassidy, would you like to sit down while I just check my mother's workroom and storeroom?'

'Oh, that would be lovely, dear. My feet are killing me from walking all round town.'

Ellie settled her mother's customer with a copy of *Vogue* before trawling through all the boxes stacked on the floor in the back room and making one more round of the hatstands. There was one hat crown in a rich, deep rose colour on a block. She had to find her mother's hard-backed notebook to see the order, the rough design she had been contemplating. At last under a pile of tulle and organza she found it. There, in her mother's fine writing, were the order and the rough sketch for Mrs Cassidy, with a completion date of two weeks ago. What was she going to tell the customer? She went back out front.

'I always love reading these stylish magazines,' said the woman, smiling up at her expectantly.

'Mrs Cassidy, I did find your hat on one of the blocks in the back but I'm afraid it's not finished.'

'Not finished!'

'I'm sorry but it must have been one of the last things my mother was working on before she went into the hospital.'

'Not finished . . . but what am I to do? Lucy's wedding is on Saturday. It's all organized. I have my dress and a little jacket and the most darling shoes and a handbag, but I have to have a hat. I'm the mother of the bride . . . What am I going to do?'

Ellie stood there feeling awful, unsure of what to say, for not finished was an understatement: the hat was barely begun.

'Not finished, you say?'

'Not even near being finished,' she admitted candidly.

'But couldn't someone else finish it, do the rest? There must be someone?'

Ellie shook her head. 'This was my mother's business. She employed no one else.'

Mrs Cassidy looked as if she would burst into tears.

'There must be something someone can do? Where else am I going to find a hat that will match my outfit at this late hour!'

Ellie felt guilty. Her mother had prided herself on never letting a customer down, on always having the work done, the hats and ornamental headpieces ready on time to be collected by her clients.

'I can finish the piece,' she volunteered, tilting the notebook in her hands as she considered it. Was she talented enough to step into her mother's shoes, to continue her mother's work, to finish off the piece to the customer's satisfaction, to create something with the style and panache that Madeleine Matthews always did?

'You?'

'Yes, I am also a milliner, trained by my mother. I've spent most of my childhood and growing years in this place and have often helped her with her work. I studied art and textiles in college and have a very sound knowledge of design. Besides, my mother has left a copy of the design here in this notebook.'

Maureen Cassidy studied the coloured drawing. 'Are you sure you'd be able to do it?'

'Of course,' Ellie assured her. 'I have worked on many hats.'

She simply couldn't let down her mother or this nice woman. Whether it was out of loyalty or love or the big soft heart her mother and friends were always teasing her about, or some moment of utter madness in her bereavement, Ellie found herself promising to complete the hat and have it ready for the customer in less than twentyfour hours. It was a promise she had every intention of keeping.



### **Chapter Two**

Ellie couldn't believe that she had made such a rash promise to one of her mother's customers. What had possessed her? However, holding the stiffened rosecoloured crown in her hand she knew that it was the right thing to do. She wanted to protect not only her mother's reputation but that of the hat shop. Maureen Cassidy deserved the very best and Ellie was determined to work all night if she had to, to achieve exactly the design her mother had sketched out so precisely in her notepad. She would simply finish the job. She had grown up with the world of millinery, shaping the materials on the hat blocks, sewing and stitching and steaming, bending brim wires and covering them, hand-rolling silk petals and flowers, trimming feathers, fixing ribbons; from her mother she had learned all the skills needed to create the perfect piece of art that was a hat. A hat that would make Mrs Cassidy shine at her daughter's wedding in three days' time!

The street outside was quiet, a few passers-by gazing at the window before hurrying on their way to the bus or the Luas tram as the town began to unwind and the shops shut. She watched as the newsagent's and Scottie O'Loughlin in the old toy and joke shop pulled down their shutters for the night. Mr Farrell from the antiques shop five doors down checked his keys as he locked up, the newspaper under his arm as he headed up the street. Over the past two years South Anne Street had changed. Property prices had skyrocketed and some of the shops had been forced to close down. A few landlords had refused to renew the leases of their existing tenants, knowing they could sell to the developers for a huge price. The woman from Killiney had closed up her beautiful gift shop further down six months ago, and it still lay idle along with a few others, their shopfronts empty and neglected. Ellie remembered South Anne Street as a bustling thoroughfare with a range of shops run by a myriad of characters, everyone knowing everyone else. It was a shame the way things were changing.

The street-lights flickered on as one by one the rest of the shops and businesses in the street closed for the night.

I'd better run out and get something to eat, thought Ellie, pulling on her coat. She raced to the deli near Duke Lane to buy a roll and some soup and a wrap, for she intended to work for the rest of the evening. She was trying to balance her purchases and open the shop door when she noticed the little black cat again, miaowing for attention.

'Scat! Go on, scat!' she called, trying to shoo it away. But the cat pushed its way in between her feet. Terrified that she would hurt it, with her key stuck in the door and her soup carton wobbling ominously and about to spill all over the two of them, Ellie found herself lurching forward and landing in a heap on her own tiled doorstep as the shop door opened. The soup was saved but the bag with her supper in it lay beside her on the ground. The little cat tilted its head curiously at her and a second later pulled out a piece of chicken from the fallen wrap and gobbled it up.

'You, you!' she threatened.

The cat stood for a few seconds as if trying to make up its mind. Its small black body tense, it stared at her then stepped past her into the shop and jumped up into the chair with the blue cushion near the window.

As she stood up, Ellie burst out laughing, something she hadn't done in weeks. She was tempted to scoop up the small creature and bury her face in the comfort of its warm fur, but she was afraid to scare it. Inside she sat down in the tiny kitchenette and took out what was left of her supper, holding her breath as the cat appeared again. Minouche, the street cat her mother had adopted, knew the shop well and settled itself patiently to watch her eat.

'I suppose you're hungry too.' She tossed it a bit more of the chicken wrap, which it delicately chewed. The cat eyed her intently as Ellie poured it some milk in the lid of her empty soup carton. Whether she wanted it or not, she guessed she had company for the night.

Ellie concentrated for the next few hours, discovering there was a bit less of the dusky rose pink sinamay material than she needed. She would have to be careful or there would not be enough for the trimmings. She cut delicate pieces of the fabric and folded them gently over the fine wired shape she'd created, concentrating as she didn't want the material to tear before she lightly stitched and glued it together. She counted each shape, laying them carefully on the table before she began to search for the perfect piece of gossamer silk that would cover the joins and create a rim of colour round the brim. She wished her fingers were as deft in working the fabric as her mother's and berated herself as part of the sinamay tore and ravelled. There definitely wouldn't be enough. What was she going to do? She had three or four more loops of petals to form and she had run out of material. She could feel a sense of panic invade her as she knew there was no guarantee she could match the colour, let alone order more in the next day or two. She would have to be inventive, perhaps use a different colour or shade for the underside, and for one or two rolls of heavy rose petals. But what colour? Another pink, a cream, green? She worked carefully and, finding a piece of pale pink and a piece of cranberry, she tried them. The cranberry was too strong but the paler pink would work. Grabbing some cream the same colour as the trim, she twirled and fixed it into position. She worked for hours, and realized that the sense of pleasure she got must be

akin to the feelings experienced by her mother when she was creating her millinery confections.

The hat looked beautiful. It was perfectly balanced from all angles, with a medium brim and the ideal height.

When Ellie realized that she was totally satisfied with it, she gasped with surprise to see that the clock on the wall said twelve thirty. Even the cat over in the corner was fast asleep. She put everything away neatly, pins, scissors and needles in a safe place. Proud of her work, she placed the hat on a stand.

As she locked up, the cat suddenly pushed out past her.

'Going on the prowl!' she joked, watching it slink along the pavement and disappear into the darkness.

She decided to walk home along by the Shelbourne Hotel and up around the edge of the Green, the fresh night air filling her lungs.

At home, the flat seemed strangely silent. There were a few messages on the answering machine from her friends Kim and Fergus, checking that she was OK, and more letters of condolence from old family friends. Ellie would deal with them later. First she was dying for a mug of tea and some nice buttery toast: the work had made her starving.

Curling up on the sofa in the sitting room, she finally got a chance to study the documents that Neil Harrington had delivered to the shop earlier on. She was careful not to smudge them with her buttery fingers but even a very quick perusal seemed to indicate that he and his clients were offering a good price for the property that Madeleine Matthews had been wise enough to buy outright. It was a tempting offer and she could understand her mother's readiness to negotiate with them. The small business she had started was now worth quite a large sum.

Ellie was too tired tonight to read the minutiae of the contract but she promised herself that tomorrow she would read it properly, for the proposed sale of the business would ensure a far greater inheritance from her mother's estate than she had ever imagined.

All night she tossed and turned, her sleep disturbed both by the exciting prospect of having a large sum of money at her disposal and by guilt about selling the hat shop, the business her mother had worked so hard to build up. Her mind was in utter turmoil as she imagined the shop finally closed down.

'Oh, it's a miracle. I am so pleased! I can't believe it!' confessed Maureen Cassidy the next day as she tried on the dusky pink chapeau with the slight upturn and the silk peony roses with their paler pink and cream petals lolling against the crown. 'Oh, I do love the way you've used the cream ribbon and petals to show off the pink!'

'It's a beautiful hat, Mum,' complimented Lucy, the brideto-be. 'It's exactly what you wanted and the shape suits your face perfectly. The colour is just right for your outfit.'

Relieved at seeing such a satisfied customer, Ellie began to relax.

'You saved the day, Miss Matthews. Thank you. I know your mother would be very proud of you, very proud,' gushed her client, taking out her credit card as Ellie gently placed the hat in a pale blue hatbox, easing a light layer of tissue over it for protection.

'I'm glad you like it,' she said, smiling.

'My other daughter, Jenny, is getting married early next year,' confided Maureen Cassidy, 'and of course there will have to be something totally different for that wedding!'

'Another new hat,' joked Lucy, throwing her eyes to heaven.

Ellie was about to say that completing this commission had been a one-off and that the shop was likely to be sold in a few months' time, but instead found herself biting her tongue and saying nothing.

'I see the little black cat is back,' murmured Mrs Cassidy.

'The cat?'

'Yes, your mother always used to say that cat brought her luck. Used to come and go as it pleased.'

'Mum, you are so superstitious,' joked her daughter.

Ellie said nothing as she stared at the cat, which had somehow manoeuvred itself into a snug corner near the window.

'I am eternally grateful to you, Ellie dear, and I see you have the same wonderful talent as your mother!'

Ellie blushed as the Cassidys said their goodbyes. She wished Lucy well with the wedding, and was filled with a strange sense of satisfaction and yearning as she watched mother and daughter walk away arm in arm, the pale blue hatbox swinging between them.

She was about to put the latch on the door and close up when her best friend, Fergus, appeared.

'I called to the apartment and when there was no reply I guessed you might be here,' he said, hugging her to his skinny frame. 'You OK, El?'

'Yeah, just a bit emotional. I've been clearing up and cleaning out. Sold a hat to one of my mother's customers for her daughter's wedding on Saturday.'

'Hey, that's great!'

'Yeah, I suppose, but it made me think of Mum.'

'You poor old thing,' he said, holding her close. Ellie was comforted by his warm embrace and thoughtfulness. Fergus Delaney and herself had been close ever since they met up at Irish college when they were both thirteen years old. Over the years Fergus had always been a shoulder to cry on, a sounding board for mad ideas and the best friend a girl could have. The fact that Fergus didn't fancy her in the slightest, and had told her when he was nineteen that he suspected he liked only men, made her love him even more. With his roaring red hair and pale skin and freckles, Fergus was one of those Celtic men who stood out from the crowd and was always loyal and true to his friends. Madeleine had adored him and insisted on trying to feed him up whenever he called to the apartment.

Over the past few weeks he had been a huge support, visiting her mother in the hospital, helping with the funeral arrangements, checking in on her constantly and holding her hand when she felt scared and sad, telling her she was not alone.

'What about lunch?'

'I was about to take a break,' she admitted, yawning, 'though I have a load of paperwork I have to read thoroughly.'

'I've had no breakfast yet.' He gave her one of those pleading looks that are irresistible. 'I'm starving.'

'Let's go eat then.'

They got a table in the corner of Ryan's Café, where Fergus opted for the all-day breakfast, loading his plate with rashers and sausages and pudding and a big helping of chips and beans.

'I don't know where you put all that.'

It wasn't fair, thought Ellie, for Fergus seemed to burn food like a fire, stoking up energy. She chose the cheesy pasta and a side salad.

'So what's this about paperwork?' he asked, munching.

'You won't believe it, but Mum was talking to the developers about selling the shop,' she confided. 'Their solicitor called yesterday with copies of the contracts that had been drawn up.'

'And what do you make of it?'

'I don't know. I suppose it's a bit of a shock. I always imagined the shop and my mother going on for ever. You know she was really opposed to the big shopping scheme they are planning, and I guess that's why it was such a surprise that she was even negotiating with them. I'd have thought she'd have sent them packing.' 'Given the circumstances,' prompted Fergus gently, 'Madeleine was probably thinking of you.'

'I know. It means she realized all along that she was dying, that there was no way she was going to get better.'

'And she knew you were settled and happy in your job and the money from the sale would be a real inheritance. Dublin property prices have gone through the roof and a shop just off Grafton Street should fetch a fortune.'

'Fergus, she was thinking of me. She always did. But still, Mum adored the shop and . . . well . . .'

'You shouldn't sign or do anything with that contract until you get someone to read it.'

'You could read it!' she cajoled.

He threw his eyes upwards. 'Come off it, Ellie, we're both shite at figures and legalese. Someone else, promise!'

'I promise.'

'You do want to sell it?'

'Yeah, I suppose so. It's just all happening so fast. Losing the shop will be like losing another part of Mum. Part of what I've grown up with, what I am.'

'Then don't do anything hasty. Take your time. Don't let the big boys bully you into something you're not sure about.'

Ellie took a deep breath. How was it that Fergus was so wise and always gave such good advice?

'Are you going to eat the rest of that pasta?' he enquired, staring at her plate.

'I've had enough,' she said, passing the dish over to him.

'You know, it's a great little shop in a wonderful location,' he mused, spearing a piece of creamy penne, 'and you don't have to sell if you don't want to. Think about it.'

Fergus had walked her back to the shop and then taken off on a mission to meet up with the new graphic designer who was coming on board the small advertising agency where he worked. Ellie let herself in and sat behind the counter watching the street outside. The distant sounds of traffic and the rumble of the city were strangely comforting as she tried to pretend nothing had changed in the small millinery shop, and that her mother might appear in the doorway any minute.

She sat there for hours, remembering her mother, always charming and bright, making magic as she worked, singing softly under her breath, as Ellie played dolls with the polished wooden hat blocks and learned in time the essentials of hat-making.

