

Introduction to

Graphic Design Methodologies and Processes

Understanding Theory and Application

Introduction to
Graphic Design
Methodologies and Processes:
Understanding
Theory and Application

John Bowers



John Wiley & Sons, Inc.

This book is printed on acid-free paper. @

Copyright © 2011 by John Wiley & Sons, Inc. All rights reserved

Published by John Wiley & Sons, Inc., Hoboken, New Jersey Published simultaneously in Canada

No part of this publication may be reproduced, stored in a retrieval system, or transmitted in any form or by any means, electronic, mechanical, photocopying, recording, scanning, or otherwise, except as permitted under Section 107 or 108 of the 1976 United States Copyright Act, without either the prior written permission of the Publisher, or authorization through payment of the appropriate per-copy fee to the Copyright Clearance Center, 222 Rosewood Drive, Danvers, MA 01923, (978) 750-8400, fax (978) 646-8600, or on the web at www.copyright.com. Requests to the Publisher for permission should be addressed to the Permissions Department, John Wiley & Sons, Inc., 111 River Street, Hoboken, NJ 07030, (201) 748-6011, fax (201) 748-6008, or online at www.wiley.com/go/permissions.

Limit of Liability/Disclaimer of Warranty: While the publisher and the author have used their best efforts in preparing this book, they make no representations or warranties with respect to the accuracy or completeness of the contents of this book and specifically disclaim any implied warranties of merchantability or fitness for a particular purpose. No warranty may be created or extended by sales representatives or written sales materials. The advice and strategies contained herein may not be suitable for your situation. You should consult with a professional where appropriate. Neither the publisher nor the author shall be liable for any loss of profit or any other commercial damages, including but not limited to special, incidental, consequential, or other damages.

For general information about our other products and services, please contact our Customer Care Department within the United States at (800) 762-2974, outside the United States at (317) 572-3993 or fax (317) 572-4002.

Wiley also publishes its books in a variety of electronic formats. Some content that appears in print may not be available in electronic books. For more information about Wiley products, visit our web site at www.wiley.com.

Library of Congress Cataloging-in-Publication Data:

```
Bowers, John, 1959-
 Introduction to graphic design methodologies and processes:
 understanding theory and application/
 John Bowers.
   p. cm.
 Includes bibliographical references and index.
 ISBN 978-0-470-50435-2 (pbk),
 ISBN 978-0-470-95063-0 (ebk),
 ISBN 978-0-470-95074-6 (ebk),
1. Design. I. Title.
 NC703.B68 2008
                                     2007051392
 760-dc22
```

Printed in the United States of America

10 9 8 7 6 5 4 3 2 1

Acknowledgments

I would like to thank the many designers who allowed me to include their work in this edition, including those highlighted in Chapter 5: Antonio Alcalá, Michelle Bowers (no relation), Julie Beeler and Brad Johnson, Sol Sender, and Rick Valicenti. My sincere thanks to Margaret Cummins, senior editor at John Wiley & Sons; Lauren Poplawski, senior editorial assistant; and Doug Salvemini, production editor, for the production assistance; and Karin C. Warren for her help in developing the manuscript. Special thanks to my family, students, colleagues, and friends who gave their support to this project, especially Helene, Jackson, and Sofia.

Contents

- ix Introductionxiii Problem Seeking and Solving1 Chapter 1
- Looking Broadly

 13 Chapter 2

Interpreting

- 27 Chapter 3 Targeting
- 45 Chapter 4 Creating
- 63 Chapter 5 Looking Closer
- 89 Timeline
- 93 Terms
- 99 Study Questions
- 103 Exercises
- 109 Endnotes
- 110 Bibliography
- 112 Index
- 116 Image Credits
- 119 Essay

Front and Back

Acknowledgments

Contents vi-vii

Contents Overview

Introduction

xiv-xix Problem Seeking and Solving

Divergent and Convergent

xvi

Learning xvii

Identifying xviii

Generating

Implementing

89-91 Timeline

93-97 Terms

99-101 Study Questions 103-107 Exercises

109

Endnotes 110-111

Bibliography 112-115 Index

116-117 Image Credits 119

Essay

Looking Broadly

Contents Overview

Concepts 02

Overview 03

Looking Broadly

04

Information **05**

Forms 06

Approaches **07**

Approaches **08**

Methodologies 09 Methodologies

10

Methodologies

Processes

2 Interpreting

13

Concepts 14

Overview

Interpreting Messages

16 Communication

17 Lenses

18 Theory

Contemporary Theorists

20

Semiotic Theory

21 Deconstruction and Relational Theory

22

Content

23 Value Assessment

24

Process

Textuality

Contents Overview

27 Concepts 28 Overview 29 Targeting Audiences and Responses 30 Planning 31 Strategy 32 Goals 33 Response 34 Decision Making

35 Participation

36 Ethnography

3 **Targeting**

Projections 38 Observation 39

Visual Audits 40

43

Evaluation

Positioning Statements

Positioning Matrices 42 Assessment

Creating

45 Concepts Overview

Creating Visual Messages

48 Components 49 Emotion 50 Intuition Methodical

Conceptualizing with Writing

Questions and Assumptions

54 Thinking Maps 55 Visual Matrices Prioritizing Content

Planning and Diagramming 58

Visualizing 59 Emphasizing 60 Documenting Storytelling

Looking Closer

Concepts

Overview 65

Looking Closer 66-67

Rick Valicenti (Thirst Studio) 68-69 Rick Valicenti Q+A 70-71

Antonio Alcalá (Studio A)

72-73 Antonio Alcalá Q+A 74-76

Second Story Interactive Studios

77-79
Julie Beeler and Brad Johnson (Second Story) Q+A 80-81 Michelle Bowers 82-83

Michelle Bowers Q+A 84-85 Sol Sender (Sender, LLC) 86-87 Sol Sender Q+A

Introduction Background

Most graphic designers I know are cautious of graphic design methodologies and processes. They believe formalized approaches are akin to formulas or gimmicks that require little thought, hard work, or regard for the problem at hand. Little has been written on the subject for graphic design students. Yet we all have our own processes and benefit from advancements that are the result of research and methodologies.

Understanding, developing, and applying methodologies and processes can expand possibilities, develop your ideas, and better utilize your abilities. This can lead to work that is original, appropriate, inspiring, and responsible.

My formal education was largely based on developing my intuition through a simple problem-solving approach. While that has served me well, early on I benefited from exposure to design approaches from the Design Management Conference proceedings. Later professional experience at Landor also expanded my interest and understanding. There, I worked alongside consultants who researched specific audiences to achieve desired responses. Since then, I've learned on my own by reading, attending lectures, talking with others, and paying close attention to my own processes.

Profound technological and social changes require designers to be fluent in a variety of approaches to solving problems. As audiences diversify and as information is increasingly accessed and communities shaped by digital means, designers must be able to confront the interconnectedness of problems and society. Methodologies and processes can aid in the understanding of the connections and relationships.

Introduction Focus

This book demonstrates and explains how design is shaped by research methodologies and processes as applied to understanding audiences, organizing and using content, developing strategies, and defining purposes. To do this, it emphasizes not only client-associated and user-centered work but also non-client-associated, self-generated work, making a case for the latter as a way of informing the former.

The discussion begins with a section on problem seeking and solving presented as the underlying framework. Chapter 1 takes a broad look at research and introduces the book's issues, while Chapter 5 culminates the discussion through an in-depth focus on select designers' methodologies and processes. Chapters 2 through 4 cover the basics of how research methodologies and processes are applied (interpreting), function (targeting), and execution (creating).

Introduction Goal and Usage

Some methodologies and processes are common to all human activity and are used subconsciously, while others require study, practice, and reflection to be used effectively.

Many graphic design methodologies and processes originate or are widely used in other disciplines. For example, Gestalt psychology (the study of how humans perceive form) is the domain of psychology but applied in symbol design. Ethnography research (the study of user patterns) is the domain of anthropology but commonly employed in web design. These methodologies, along with others explored in this book, contribute to defining design as a discipline.

This book will help you:

- Recognize, interpret, and articulate the primary graphic design research methodologies and processes
- Understand, develop, and assess your own methodologies and processes
- Design more strategically, critically, collaboratively, ethically, and creatively for specific audiences, contexts, and responses

Even the best methodology and process cannot ensure good design. Success still depends on your ability to be engaged, to effectively draw from your experience, and to rely on your intuition and innate abilities. Like a well-designed and appropriately used grid, a methodology provides guidance through its conceptual framework.

Problem Seeking and Solving



0.1 Planet Earth

Problem Seeking

Increasingly used in education, problem seeking describes non-client-associated, often community-based engagement of an issue (such as sustainability) with an undetermined end form (e.g., from an informational poster to a neighborhood recycling program).

Problem Solving

Problem solving is the cognitive process of engaging an issue or set of conditions for the purpose of transforming it.

Humans by nature are seekers of meaning and solvers of problems. We are in a constant search to improve our lives and those of others, and to exercise a degree of control over our interactions and experiences. We have the capacity for reasoning and logical thinking, and thus can make associations, comparisons, and judgments that aid this search.

In the broadest sense, this describes problem solving. A problem in this context is viewed as a challenge and an opportunity, not something to avoid. It is a question raised for consideration and a solution.