Indigenous Peoples, Consent and Benefit Sharing

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Indigenous Peoples, Consent and Benefit Sharing: Lessons from the San-Hoodia Case



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For Our Children Rebecca, Guy, Oliver, Clara and Sebastian Chennells Art and Mia Wynberg van der Lingen

Preface

When one of our leaders informed an academic conference in 1997, 'The San will no longer be researched,' he spoke for us all. Our leaders had decided that we would never again be guinea pigs or objects of research, no matter how well meaning.

This study, however, is a collaborative project that is of clear benefit to the San. We were approached by the Universities of Central Lancashire and Cape Town to participate in a joint project funded by the Wellcome Trust to research and analyse the *Hoodia* case, with a special focus on benefit sharing and decision-making. It was clear to us that an objective view of the entire case, comparing it with other experiences elsewhere, would be very useful.

When the San challenged the CSIR on their patent in 2001, we were ignorant about our rights to traditional knowledge, and about intellectual property and international law. Not surprisingly, mistakes were made as we negotiated and concluded two benefit-sharing agreements over the following years, using the best knowledge available to us at the time.

Indigenous peoples elsewhere in the world supported us, and wanted to know more about how the *Hoodia* case was progressing. 'What about benefit sharing?' they asked. 'How are your decisions being made? What do the San feel about the *Hoodia* agreements?' And many other questions, to which we did not know all the answers.

We hope that this book will be useful, and that it answers many of these questions.

Collin Louw Chairperson Working Group of Indigenous Minorities in Southern Africa (WIMSA)

Acknowledgements

This book would not have been possible without the support and help of a number of big-hearted organisations and individuals. Our sincere gratitude goes to the Wellcome Trust, whose research funding enabled us to undertake an in-depth analysis of the *Hoodia* case. Thanks in particular to Bella Starling from the trust, who discussed funding options with us, and to Tony Woods, Liz Shaw, Jackie Titley and Paul Woodgate for their support later.

The fairy godfather of this book is Fritz Schmuhl, our Springer editor, who combines a profound passion for books with speed and efficiency. Most importantly, though, his magic with Springer's sales department meant that the book became available in an affordable paperback version right at the outset. Thanks, Fritz!

Close collaboration with San representatives and San institutions made it possible to obtain commentary on our progress throughout the research project and avoid the one-sidedness that led Maori Linda Smith to declare that "research"... is probably one of the dirtiest words in the indigenous world's vocabulary' (Smith 1999). On the contrary, the San adopted our research project as their own and helped generate and disseminate research results for and with us. Particular mention needs to be made of Andries Steenkamp, the chair of the South African San Council, whose vision, energy and humility supported the project throughout. Other San leaders who were closely involved and to whom we are most grateful are Collin Louw, Anna Festus, Mario Mahongo, Zeka Shiwarra, Jason Marende, Dawid Kruiper and, of course, the two colleagues who co-authored chapters of this book, Victoria Haraseb and Mathambo Ngakaeaja. Before research began, the Working Group of Indigenous Minorities in Southern Africa (WIMSA) approved its aims, objectives and fieldwork details, as did the Botswana government for research undertaken in that country.

Special thanks are due to all the people who helped Dr. Saskia Vermeylen with her fieldwork in Namibia and South Africa for their kindness, generosity of spirit, dedication and great sense of humour. Sincere thanks also to Richard Wicksteed, the creative mind behind the *Hoodia* DVD; Paul Wise, the most gifted and meticulous copy editor of them all; Meryl-Joy Wildschut and Grace Humphreys from the South African San Institute (SASI) for organising meetings in South Africa; Paula Watson for her efficient accounting of project resources; Samantha Williams and Roger Chennells for their fluent interpretation between English and Afrikaans on various

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Thanks also to all authors, in particular those who compared the situation in their own countries with the San *Hoodia* case. Participants attending San-!Khoba workshops at Kalk Bay, Molopo Lodge and Upington, especially those who travelled for days at a time, are gratefully acknowledged for their vital inputs. Nanette Fleming assisted a team of talented amateur actors in putting on an unforgettable performance at the Molopo workshop. Axel Thoma, former coordinator of WIMSA, was an active supporter of the San struggle to secure rights to *Hoodia*, and continues to assist where possible behind the scenes.

Many individuals involved in trading or regulating *Hoodia* were interviewed for this research, often giving generously of their time and knowledge. It is impossible to name all of them, but in particular we would like to acknowledge the following for the open way in which they shared information. In South Africa, Elsabé Swart of the Northern Cape Department of Tourism, Environment and Conservation; Paul Geldenhuys, Melanie Simpson and Kas Hamman of CapeNature; Conrad Strauss of the Tankwa Karoo National Park; Helena Heystek and Marthinus Horak of the Council for Scientific and Industrial Research (CSIR); George Bowes; Robbie Gass of the Southern African *Hoodia* Growers Association; Rikus Muller of the Grassroots Group; Kobus Engelbrecht; Kersten Paulsen of the trading company BZH; and Danie Nel of Afriplex. The input of Kevin Povey of Unilever and Simon MacWilliam ('Mac') of Phytopharm is also gratefully acknowledged.

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At the Environmental Evaluation Unit, University of Cape Town, Associate Professor Merle Sowman showed constant enthusiasm for the project and was an invaluable sounding board; Fahdelah Hartley managed logistics with remarkable efficiency and goodwill; Quinton Williams, Penny-Jane Cooke and Paula Cardoso provided excellent research support; Shanaaz Saban kept the books in good shape; and Ntombovuyo Madlokazi helped with organisation of the Upington workshop. Additional financial support was provided to Rachel Wynberg by South Africa's National Research Foundation (NRF) for her ongoing research on the San-Hoodia case, although any opinion, findings and conclusions or recommendations expressed in this book are those of the authors and the NRF does not accept any liability for them.

Finally a note about a potential conflict of roles. One of the three editors, Roger Chennells, was personally and directly involved in the *Hoodia* case, as the main attorney representing the San in negotiations with the patent holder. To avoid any perception of bias or misrepresentation, he was not involved in reviewing or changing those sections that commented on the negotiations and related matters.

Wellcome Trust

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In the 1990s, he reviewed a number of Aboriginal royalty associations including the Nabarlek Traditional Owners Association (1994), the Gagudju Association (1996) and the Ngurratjuta Association (1998). More recently, he participated in the review of the Century Mine Agreement (2002) and between 2002 and 2007 headed an Australian Research Council project, 'Indigenous Community Organisations and Miners: Partnering Sustainable Regional Development?' Since 2006, he has participated in the international comparative study 'Identity, Power and Rights: The State, International Institutions and Indigenous Peoples' sponsored by the United Nations Research Institute for Social Development.

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Early cases revolved around police and state brutality, workplace discrimination and the rights of farmworkers and those living in informal settlements to housing security. Prior to 1990, most of his legal work involved representing and protecting those who opposed the apartheid state. During this period he became an active practitioner of alternative dispute resolution as a means of achieving fair outcomes to legal problems. After the emergence of a democratic state in the early 1990s, he began to represent indigenous peoples, initially in their struggle for the restitution of land and heritage rights from the state. He represented the \neq Khomani San community in their claim for land in and near the Kgalagadi Transfrontier Park in the Kalahari. During this time he began to assist the San peoples in the region with the formation of a regional organization that would represent their rights in Botswana, Namibia and South Africa. It was clear to the San that rights over land were closely associated with their entire heritage, and advocacy for San rights began to focus on issues of culture, heritage and intellectual property rights.

During the United Nations International Decade of the World's Indigenous People (1995–2004) he became an advocate for the emerging intellectual property and heritage rights of indigenous peoples, at times representing indigenous groupings elsewhere in Africa, as well as in Australia and Jamaica.

During 2001 the San became aware that their traditional knowledge had been used in the patenting of active constituents of *Hoodia* by South Africa's Council for Scientific and Industrial Research, and Roger Chennells was requested to assist them in challenging the patent. The San had not been consulted nor did they stand to benefit from the patent. During the ensuing years the San achieved various milestones in the protection of their intellectual property rights, some of which form the subject matter of this book.

Julie Cook Lucas Julie Cook Lucas has a special interest in issues around user representation and involvement in the development and delivery of health services, and the relationships between academia and activism. She developed national women's health initiatives at the UK National Health Service Health Education Authority in the 1980s and ran award-winning campaigns for the NGO Women's Environmental Network in the 1990s. She has worked for a range of NGOs, most recently providing women's mental health services, and as a community health representative. Her postgraduate research in the Philosophy Department at Lancaster University (1995–1998) examined the tensions between activism and academia, theory and practice. She joined the Centre for Professional Ethics as a researcher in 2005.

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In 2005 she represented Mexico at UNESCO (the United Nations Educational, Scientific and Cultural Organization) intergovernmental meetings of experts to finalize the Universal Declaration of Bioethics and Human Rights. Since 2008 she has been Mexico's representative at the Steering Committee on Bioethics (CBDI) of the Council of Europe. As well as writing and teaching about bioethics, she serves as a peer reviewer and a member of the advisory board for prominent bioethics journals.

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Victoria Haraseb Victoria Haraseb was born in the Outjo district of Namibia, on the way to the ancestral land of the Hai//om San peoples in and around the Etosha National Park. In 1997 she was appointed by the Hai//om Traditional Authority as their secretary, and she has been a community activist ever since. She played an important role in research that was done in the Hai//om community on cultural resource mapping and also contributed to a booklet, *Voices of the San*. She has attended several training workshops through the Working Group of Indigenous Minorities in Southern Africa (WIMSA) and has represented the San in several international forums concerning human rights, traditional knowledge and environmental issues. She has also participated in United Nations processes on indigenous peoples.

She has worked at WIMSA for the past 10 years as the regional education assistant, promoting San access to education and the position of San women. She has also served on various boards, including the Outjo Development Trust, and as vice-chair to WIMSA and the Community Empowerment and Development Association. She is currently enrolled for a degree in Business Administration through the Management College of Southern Africa.

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Prior to assuming this position, he was Canada's National ABS Focal Point. In this capacity, he led Canada's delegations to the CBD's ABS working group meetings over several years and also had overall responsibility for the Canadian government's national ABS policy initiative. As such he chaired the federal government's ABS committee and co-chaired the Federal-Provincial-Territorial ABS Working Group.

Mr Hodges is a career diplomat. Much of his professional career has focused on bilateral and multilateral environmental, economic and trade negotiations. Over the past 25 years, he has been involved in a wide range of international files relating to technology transfer, science policy, biotechnology, intellectual property rights, biodiversity, indigenous issues, climate and global change and circumpolar affairs, negotiated under the United Nations, the G8, the World Trade Organization, Asia-Pacific Economic Cooperation, the Organization of American States, the Organisation for Economic Co-operation and Development and numerous other international instruments and forums.

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undertakes and manages research and applied projects on non-timber forest products, primarily in Africa, and since 1997 has also undertaken ethnobiological research around Mount Cameroon with Bakweri and other groups living in the area.

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He has served as a board member of Kuru Savings and Loans, San Arts and Crafts, the Botswana Khwedom Council, the !Khwa ttu San Education Centre and the Southern African *Hoodia* Growers Association.

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In 1997 she came across the *Hoodia* patent filed by South Africa's Council for Scientific and Industrial Research, did research to uncover the traditional use of the plant and began a campaign through Biowatch to alert the media and the San to the exploitative use of this knowledge. She has been involved in research relating to *Hoodia* and its commercialization for the past 10 years.

Foreword

This book arrives at a critical juncture in the history of genetic resource use and policymaking – not only in southern Africa, but across that continent and, indeed, around the world.

The volume's arrival also coincides with the growing awareness and concern over the loss of biological diversity and what this loss means for the health of the planet and survival of the human species.

At first glance, such global and momentous concerns might appear remote in relation to the 'San-Hoodia' story. But, in fact, in this unfolding drama of Hoodia and its many embroiled stakeholders, the book's contributors depict a microcosm of the global debate over genetic resources, traditional knowledge, bioprospecting and economic and social development.

This book will prove highly instructive to the providers and users of genetic resources and associated traditional knowledge around the world who share the frustrations and disappointments, as well as the expectations and desires, of the *Hoodia* stakeholders. The significance of this book, however, goes beyond the myriad lessons it has to offer to those involved in similar cases in other parts of the world.

Importantly, this book serves as a timely and substantive reminder to those negotiating a new international regime on Access and Benefit Sharing (ABS) under the United Nations Convention on Biological Diversity (CBD). ABS, and all its attendant issues, is about real people – in local and indigenous communities, on farms, in public research laboratories and business boardrooms – struggling to feed families, fuel economies, cure diseases, conserve biodiversity, address injustices and account to shareholders. This book brings readers' feet to the ground and we are reminded by many of the volume's highly respected contributors that ABS is about the well-being of communities, the universal struggle for just societies and the desire for fair deals.

The San-Hoodia story is far from over and, indeed, the nature of its ending is far from clear. With the opportunity that this book brings to share the complexities and importance of the San-Hoodia case with the world, the stakes have never been higher for the indigenous communities, farmers, governments and firms involved. The question remains: Is it practicable to develop and implement a fair and equitable ABS model involving a range of stakeholders in a multijurisdictional context? We anxiously await an answer.

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And in the complex international ABS regime talks an equally challenging question may be posed. How will the Regime assist in generating the mutually acceptable outcomes sought in cases such as San-*Hoodia*? The answer, of course, lies with the ABS regime negotiators and they would do well to study closely the pages of this insightful and provocative volume.

Timothy J. Hodges Co-Chair Working Group on Access and Benefit Sharing United Nations Convention on Biological Diversity

List of Acronyms

ABS Access and Benefit Sharing

ABTA Aboriginals Benefit Trust Account

AICRPE All India Coordinated Research Project on Ethnobiology ALAMIN Alyansa Laban sa Mina or Alliance Against Mining

AVP Arya Vaidya Pharmacy

BMC Business Management Committee
CAH Consejo Aguaruna Huambisa
CBD Convention on Biological Diversity

CEGA Cape Ethno-Botanical Growers Association
CIHR Canadian Institutes of Health Research

CIOMS Council for International Organizations of Medical Sciences

CIPR Commission on Intellectual Property Rights

CITES Convention on International Trade in Endangered Species

of Wild Fauna and Flora

COMPITCH Consejo Estatel de Organizaciones de Médicos y Parteras

Indígenas Tradicionales de Chiapas

CONAP Confederación de Nacionalidades Amazónicas del Perú

CPA Community Property Association

CRIAA SA-DC Centre for Research Information Action in Africa – Southern

African Development and Consulting

CSIR Council for Scientific and Industrial Research

ECOSUR El Colegio de la Frontera Sur
FDA Food and Drug Administration
FPIC Free and Prior Informed Consent
FPK First People of the Kalahari
FTC Federal Trade Commission
GMP Good Manufacturing Practice

ICBG International Cooperative Biodiversity Groups

ICESCR International Covenant on Economic, Social and Cultural Rights IGC Intergovernmental Committee on Traditional Knowledge,

Genetic Resources and Folklore

IKS Indigenous Knowledge Systems
ILO International Labour Organisation

xxxii List of Acronyms

IPACC Indigenous Peoples of Africa Coordinating Committee

IPHR Indigenous Peoples and Human Rights

IPR Intellectual Property Rights
IPRA Indigenous Peoples Rights Act
ISE International Society of Ethnobiology

IWGIA International Workgroup for Indigenous Affairs
JBDF Ju/wa Bushman Development Foundation

KAMTI Kaisahan Mangyan Tadyawan Inc KFO Kuru Family of Organisations MCA Minerals Council of Australia MNL Molecular Nature Limited

NBAC National Bioethics Advisory Commission NCIP National Commission of Indigenous Peoples

NGO Non-Governmental Organization NIH National Institutes of Health

NSERC Natural Sciences and Engineering Research Council of Canada OCCAAM Organización Central de Comunidades Aguarunas del Alto

Marañon

OMIECH Organización de Médicos Indígenas del Estado de Chiapas

PIC Prior Informed Consent

PRECIS Pretoria Computerised Information System

PROCOMITH Programa de Colaboración sobre Medicina Indígena

Tradicional y Herbolaria (Collaborative Programme in

Traditional Indigenous Herbal Medicine)

PROMAYA Promotion of Intellectual Property Rights of the Highland

Maya of Chiapas

R&D Research and Development

RAFI Rural Advancement Foundation International

RRL Regional Research Laboratory

SAHG South African *Hoodia* Growers (Pty) Limited SAHGA South African *Hoodia* Growers Association SAHRC South African Human Rights Commission SANAMA Samahan ng Nagkakaisang Mangyan Alangan

SASI South African San Institute

SEMARNAP Secretaría de Medio Ambiente, Recursos Naturales y Pesca

SHDC Sustainably Harvested Devil's Claw Project

SSHRC Social Sciences and Humanities Research Council of Canada

SWAPO South West Africa People's Organization

TBGRI Tropical Botanic Garden and Research Institute
TRIPS Trade-Related Aspects of Intellectual Property Rights

UCLAN University of Central Lancashire

UCT University of Cape Town

UNDP United Nations Development Programme

UNESCO United Nations Educational, Scientific and Cultural Organization

WHO World Health Organization

List of Acronyms xxxiii

WIMSA Working Group of Indigenous Minorities in Southern Africa

WIPO World Intellectual Property Organization

WMA World Medical Association

WSSD World Summit on Sustainable Development

WTO World Trade Organization

Part I Community Consent and Benefit Sharing: The Context

Chapter 1 Introduction

Rachel Wynberg, Doris Schroeder, and Roger Chennells

The story of *Hoodia* has captured the world's imagination. A plant used by the San to quench thirst and possibly hunger for centuries suddenly enters world markets as an appetite suppressant. Pictures from the Kalahari of poverty-induced thinness mingle with pictures of obese Westerners. A showcase for the Convention on Biological Diversity (CBD) in terms of the conservation of biodiversity, sustainable use and fair and equitable benefit sharing? Alas, not quite. But it is a showcase for the challenges that indigenous communities, national and international policymakers, and industry face in realizing the letter and the spirit of the CBD. This book explains why.

Few other bioprospecting cases have started as dramatically as the *Hoodia* case did, with a leading article in a British newspaper citing the perceived extinction of the San, and few have gone through as many ups and downs. The world's largest pharmaceutical company, Pfizer, undertook to bring *Hoodia* to market, then withdrew from the task. Next, Unilever, one of the largest multinational food manufacturers, aimed to add *Hoodia* to its slimming range, yet also withdrew after 4 years of research and an investment of more than €20 million. Meanwhile, natural *Hoodia* habitats were ravaged to supply material for a booming market while commercial growers committed themselves to sharing some of their profits with the San. Hidden behind the hype of this case are highly valuable lessons applicable beyond southern Africa.

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This book, the result of a 2.5-year project funded by the Wellcome Trust, and its accompanying DVD, presents the first in-depth account of the *Hoodia* benefitsharing case. It is unique in bringing together disciplines that to date have never engaged collectively on the dilemmas of just how prior informed consent and benefit sharing are effected in practice. This has included the academic fraternity of philosophers applying its mind to questions of justice in the CBD; those in legal disciplines interrogating the use of intellectual property rights to protect traditional knowledge; environmental scientists analysing the extent to which the case reflects the intent of the CBD and national policies; anthropologists grappling with questions of how and whether knowledge should be commodified; and, uniquely, those with knowledge of other benefit-sharing arrangements throughout the world bringing their collective expertise to compare and contrast their experiences with those of the San.

The book is divided into three main parts. Part 1 contains articles of an overarching nature, which describe the setting and the challenges in the brave new world of business between indigenous peoples and the bioprospecting industry. Part 2 contains articles specifically focused on the San-Hoodia benefit-sharing case. The rich findings articulated in the first two sections are discussed and debated by a range of experts in Part 3, to tease out the similarities and differences between the San-Hoodia case and others. The book concludes with a synthesis of main points and specific recommendations.

Following this introduction, Chapter 2 queries the ethical foundation of the CBD. Doris Schroeder is the first philosopher to ask how benefit sharing fits into philosophical debates of justice. Why should it be just to restrict the 'common heritage of humankind' rule by giving sovereignty over biological resources to national governments and requiring prior informed consent and benefit sharing? The chapter looks at questions of justice in exchange (e.g. traditional knowledge for royalty payments) and those of global distributive justice. It argues that the CBD is an example of a set of social rules designed to increase social utility. This imposition of rules, which adds a new bureaucratic layer to biodiversity access, is ethically justified as long as the international economic order is characterized by serious distributive injustices, reflected in the enormous poverty-related death toll in developing countries. Any ethical attempt to redress the balance in favour of the disadvantaged, as the CBD does, has to be welcomed. By legislating for a 'justice in exchange' system covering non-human biological resources and traditional knowledge in preference to the tacit 'common heritage of humankind' principle, the CBD provides a small step forward in redressing the balance. The author concludes that the convention presents just legislation sensitive to the international relations context of the twenty-first century. However, its implementation is enormously challenging.

One of the main implementation challenges relates to the requirement of consent. Obtaining informed consent has become an essential part of modern medical practice. Today, patients and research subjects are actively involved in medical decision-making and are no longer expected to defer responsibility to paternalistic, benevolent doctors. Since the early 1990s, the concept has also been employed systematically in connection with indigenous peoples' rights of self-determination.

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The CBD, for instance, requires that prior informed consent be obtained from indigenous communities before their traditional knowledge, innovations and practices may be accessed. Chapters 3 and 4 by Doris Schroeder and Graham Dutfield respectively introduce the wider discourse on informed consent. Schroeder provides a useful overview focusing on a comparison between informed consent in medicine and that in the field of natural product development. After describing the necessary stages of concluding a consent process, Schroeder argues that the similarities between obtaining informed consent in the medical context and obtaining prior informed consent according to CBD requirements are strong enough to warrant mutual learning. Such learning is particularly appropriate when dealing with the inherent power imbalances between medical staff and research subjects, and the similar imbalances between bioprospectors and indigenous communities.

Following this overview chapter, Dutfield provides an analysis of what prior informed consent means in practice when accessing traditional knowledge and biological resources. Using a case study approach, his chapter shows why applying prior informed consent requirements in very diverse cultural settings and tense political contexts can be immensely challenging. Even with the best intentions and the most carefully drawn-up plans, things can go wrong, as Dutfield illustrates convincingly with a case from Peru. He also shows that prior informed consent may not be a requirement in many cases because a great deal of knowledge and resources are already in free circulation and can no longer be attributed to a single originator community or country. This should not, he argues, lead to the conclusion that there can be no moral obligations even in the absence of legal ones. While prior informed consent may not resolve biopiracy satisfactorily in all cases, it can nevertheless be a useful concept. Effective, culturally appropriate, transparent and flexible prior informed consent procedures should be seen as a necessary but not a sufficient requirement for the establishment of more equitable bioprospecting arrangements.

The challenges of obtaining prior informed consent are replicated when negotiating benefit-sharing agreements. In Chapter 5 Rachel Wynberg and Sarah Laird set the wider international context of bioprospecting, access and benefit sharing, and describe the fraught policy process that has evolved since the adoption of the CBD in 1992. Notwithstanding the abundance of new policies and laws to control access to genetic resources and ensure fair benefit sharing, their effectiveness has been questionable. The complexity and diversity of bioprospecting activities and commercial players are often poorly recognized, and policy has lagged behind the practice of biprospecting. Moreover, the vast range of issues involved – from trade to conservation, intellectual property, biotechnology and traditional knowledge - has resulted in the policy process becoming a forum for much wider concerns dealing with globalization, corporate behaviour and the disparities between rich and poor. Some of the key issues that remain unresolved in the run-up to finalizing an international regime on access and benefit sharing revolve around compliance, and whether or not patent holders should be obliged to disclose the origin of biological resources and knowledge in patent applications; the scope of the agreement, and whether or not it should go beyond the CBD to address biochemicals and derivatives; and even its purpose.

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Part 2 takes the book to its main focus: the San, their cultures and institutions, their use of *Hoodia* and, importantly, the benefit-sharing agreements they have entered into with the South African-based Council for Scientific and Industrial Research (CSIR) and the Southern African *Hoodia* Growers Association (SAHGA). In a comprehensive analysis, the historical detail of the San-*Hoodia* case is reported in Chapter 6 by Rachel Wynberg and Roger Chennells, who introduce the San and chart the history of *Hoodia* development, its patenting by the CSIR and the flurry of activity after the infamous comment quoted in the British *Observer* that the San were extinct. The process of developing a benefit-sharing agreement between the San, the CSIR and the SAHGA is described in detail, along with the elaborate processes that have been followed to secure San representation, develop a representative trust and set in place mechanisms to distribute resources fairly. As Wynberg and Chennells note, the challenges of implementation are substantial, and are exacerbated by regional differences in benefit-sharing policies and highly unstable *Hoodia* markets, more especially in light of Unilever's decision to terminate its involvement.

The complexities of access and benefit sharing and their interface with government regulation, conservation and compliance are well illustrated in Rachel Wynberg's Chapter 7 on policy frameworks for *Hoodia*. *Hoodia* is a biological resource that is shared across national political boundaries, in particular those separating Namibia, South Africa and Botswana, and knowledge of the plant is similarly shared by communities straddling these boundaries. Yet each country is involved in diverse initiatives to commercialize the plant and has different policy approaches to prior informed consent, commercialization, benefit sharing, conservation and the recognition of indigenous peoples. Regional strategies to control illegal trade, develop benefit-sharing approaches, obtain prior informed consent from communities and cooperate on value-adding and marketing are vital constituents of a viable industry, especially in the face of increasing international competition.

One of the policies that differ between countries with San populations is support for land claims. While South Africa is broadly supportive of San land rights and has transferred six Kalahari farms to the San as part of its land reform programme, the San continue to be dispossessed of land in Botswana and encounter difficulties in realizing their land claims in Namibia. In fact, the San are Namibia's poorest, most vulnerable group, living as scattered itinerant labourers, often on the outskirts of cities or settlements. Yet, as Saskia Vermeylen shows in Chapter 8, indigenous peoples often explicitly link rights over knowledge, culture, natural resources and land. Traditional knowledge is seen as closely tied to land and its resources; in fact, such knowledge encapsulates spiritual experience and deep relationships with the land.

In order to claim rights, be they land rights or rights over cultural heritage, indigenous peoples must become organized and empower themselves. Drawing on their considerable experience of working with the San, Roger Chennells, Victoria Haraseb and Mathambo Ngakaeaja show in Chapter 9 that strong institutions are essential to realizing rights in practice. Chennells, Haraseb and Ngakaeaja examine the status of the San as the poorest and most dispossessed peoples in southern Africa and raise the question: why have they collectively been unable to compete